CDI PRODUCT CATEGORY			
CDI Cloud Products (MSRP is $/Month) **(Final Configurations are subject to CDI engeneering approval. Configuration changes may affect MSRP listed)**			
Product: **Shared Cloud Storage, Search & Retrieval Category**	**Manufacturer Part Number**	**MSRP COST EACH/Per Unit**	**DIR Discount % off MSRP**
Cloud Storage, Search & Retrieval Server (CSSR): This Cloud Storage Server includes the following components: Shared Storage Server with Data Management Software Component. Configuration based on volume and user category,1 Public VLAN, Public Network Routing, Common IPS/IDS, 3 Tier Fiber Channel SAN,Daily Snapshot, 7-Day Retention, 1 - IPv4 Public IP per Server, 24x7 Monitoring of all Common Infrastructure.			
CSSR Configuration includes: Up to 10 Data Management Software Users, 50GB Metered Bandwidth and 30 GB of Storage	SCSSR-10	$ 593.75	15.00%
CSSR Configuration includes: Up to 25 Data Management Software Users, 50GB Metered Bandwidth and 60 GB of Storage	SCSSR-25	$ 654.00	15.00%
CSSR Configuration includes: Up to 50 Data Management Software Users, 75GB Metered Bandwidth and 60 GB of Storage	SCSSR-50	$ 979.00	15.00%
CSSR Configuration includes: Up to 100 Data Management Software Users, 100GB Metered Bandwidth and 80 GB of Storage	SCSSR-100	$ 1,535.00	15.00%
CSSR Configuration includes: Unlimited Data Management Software Users, 150GB Metered Bandwidth and 100 GB of Storage	SCSSR-UNL	$ 1,875.00	15.00%
Product: **Dedicated Cloud Storage, Search & Retrieval Category**	**Manufacturer Part Number**	**MSRP COST EACH/Per Unit**	**DIR Discount % off MSRP**
Cloud Storage, Search & Retrieval Server: This Cloud Storage Server includes the following components: Dedicated Storage Server with Data Management Software Component. Configuration based on volume and user category,1 Public VLAN, Public Network Routing, 250GB Metered Bandwidth, Common IPS/IDS, 3 Tier Fiber Channel SAN,Daily Snapshot, 7-Day Retention, 1 - IPv4 Public IP per Server, 24x7 Monitoring of all Common Infrastructure.			
CSSR Configuration includes: Up to 10 Data Management Software Users, and 30 GB of Storage	DSSR-10	$ 593.75	10.00%
CSSR Configuration includes: Up to 25 Data Management Software Users, and 60 GB of Storage	DSSR-25	$ 1,218.75	10.00%
CSSR Configuration includes: Up to 50 Data Management Software Users, and 60 GB of Storage	DCSSR-50	$ 1,430.00	10.00%
CSSR Configuration includes: Up to 100 Data Management Software Users, and 80 GB of Storage	DCSSR-100	$ 1,655.00	10.00%
CSSR Configuration includes: Unlimited Data Management Software Users, and 100 GB of Storage	DSSR-UNL	$ 2,100.00	10.00%

SERVICE Product Category	Manufacturer Part Number	MSRP COST EACH/Per Unit	DIR Customer Discount % off MSRP
Remote Migration Services (Multi-Year Discount Does Not Apply)			
4 Hours	CSSR-RM4	$ 250.00	4.00%
6 Hours	CSSR-RM6	$ 400.00	4.00%
250GB Metered Bandwidth			

SERVICE Technical Service Category	Manufacturer Part Number	MSRP COST EACH/Per Unit	DIR Discount % off MSRP
Data Management Support Specialist I (Multi-Year Discount Does Not Apply, MSRP/hr) Service is for the support of requirements associated with the capture and operation of the Data Management Software component. This person is responsible for and/or assists in the end user requirements and delivery of capture, management and retrieval of the data to be stored in the Data Storage system. These personnel have a minimum of 3 years work experience with ECM, Capture or Imaging systems.	CSSR-SPI	$ 75.00	21.00%
Data Management Support Specialist IV (Multi-Year Discount Does Not Apply, MSRP/hr) Service is to evaluate business processes and provide advice and support in how the implementation and integration of the Data Storage system to the current environment will work best to meet the requirements. Currently our consultants have varying experience in the areas of Workflow, Business Process Management applicable to work processes in Capture, Enterprise Content Management, Document Management, Sales, Procurement & Contracts, and other functional areas of an organization. An Associate or Bachelors degree is required for this position as well as experience and common sense in taking a "Big Picture" perspective of the business requirements and needs.	CSSR-SPIV	$ 200.00	21.00%

OPTIONAL ITEMS Dedicated Cloud Storage, Search & Retrieval	Manufacturer Part Number	MSRP COST EACH/Per Unit	DIR Discount % off MSRP
Operating System:			
Windows Enterprise 2008 O/S Support	CSSR-OS-W2008	$ 50.00	5.00%
Windows Data Center O/S Support	CSSR-OS-WDC	$ 100.00	5.00%
Backup:			5.00%
7 Day Onsite	CSSR-BKP-14	$ 99.00	5.00%
14 Day Onsite	CSSR-BKP-28	$ 149.00	5.00%
Additional Public IP Address	CSSR--PIPA	$ 1.00	5.00%
Load Balancing Per Physical IP	CSSR--LB	$ 100.00	5.00%
Juniper Networks (VPN/Firewall) - Supports up to 4 Servers			5.00%
8,000 Sessions	CSSR--JN8	$ 120.00	5.00%
16,000 Sessions	CSSR--JN16	$ 150.00	5.00%
16,000 Sessions & High Availability	CSSR--JN16HA	$ 220.00	5.00%
RAM (GB) for CSSR-P Product	CSSR-RAM	Subject To Configuration	5.00%
CSSR Storage Volume Selection:			
1TB SATA Drive at 7.2k	CSSR-D1	Subject To Configuration	5.00%
300GB SAS Drive at 10k	CSSR-D2	Subject To Configuration	5.00%

600GB SAS Drive at 10k	CSSR-D3	Subject To Configuration	5.00%
300GB SAS Drive at 15k	CSSR-D4	Subject To Configuration	5.00%
OPTIONAL ITEMS **Shared Cloud Storage, Search & Retrieval**	**Manufacturer Part Number**	**MSRP COST EACH/Per Unit**	DIR Discount % off MSRP
Additonal Storage Options:			
1GB - 400GB (price per GB)	CSSR-D1	$ 3.00	3.00%
401GB - 900GB (price per GB)	CSSR-D2	$ 2.00	3.00%
900+ GB (price per GB)	CSSR-D3	$ 1.00	3.00%

CBeyond PRODUCT CATEGORY			
Cbeyond Cloud Products (MSRP is $/Month) **(Final Configurations are subject to Cbeyond engeneering approval. Configuration changes may affect MSRP listed)**			
Product: **Total Cloud Storage Solutions - Public Category**	**Manufacturer Part Number**	**MSRP COST EACH/Per Unit**	**DIR Discount % off MSRP**
TotalCloud Storage - Public (TCSPU) All TotalCloud Storage (Public) Categories include the following components: Storage Server configuration based on size category,1 Public VLAN, Public Network Routing, 250GB Metered Bandwidth, Common IPS/IDS, 3 Tier Fiber Channel SAN,Daily Snapshot, 7-Day Retention, 1 - IPv4 Public IP per Server, 24x7 Monitoring of all Common Infrastructure.			
Category TCSPU Small includes: 2 vCPUs, 2GB RAM, 100GB Storage; OS Level Security: Symantec AV, Monitoring: 24x7 up/down, CPU, Memory and I/O, Backups; Management: OS Updates, Storage Server Configuration, Performance Tuning (Base Price)	TCSPU-S	$ 148.00	2.50%
Category TCSPU Medium: 4 vCPUs, 4GB RAM, 100GB Storage; OS Level Security: Symantec AV, Monitoring: 24x7 up/down, CPU, Memory and I/O, Backups; Management: OS Updates, Storage Server Configuration, Performance Tuning (Base Price)	TCSPU-M	$ 248.00	2.50%
Category TCSPU Large: 8 vCPUs, 16GB RAM, 100GB Storage; OS Level Security: Symantec AV, Monitoring: 24x7 up/down, CPU, Memory and I/O, Backups; Management: OS Updates, Storage Server Configuration, Performance Tuning (Base Price)	TCSPU-L	$ 698.00	2.50%
Category TCSPU X-Large: 16 vCPUs, 32GB RAM; OS Level Security: Symantec AV, Monitoring: 24x7 up/down, CPU, Memory and I/O, Backups; Management: OS Updates, Storage Server Configuration, Performance Tuning	TCSPU-XL	$ 1,298.00	2.50%
Category TCSPU Performance: 2 CPUs with 6 Cores each, OS Level Security: Symantec AV, Monitoring: 24x7 up/down, CPU, Memory and I/O, Backups; Management: OS Updates, Storage Server Configuration, Performance Tuning	TCSPU-P	Subject To Configuration	2.50%
TCSPU Additional Storage Volume Categories (Total Storage must be made up of TCSPU-SL1 + TCSPU-SL2 +TCSPU-SL3)			
1GB - 400GB (price per GB)	TCSPU-SL1	$ 0.50	2.50%
401GB - 900GB (price per GB)	TCSPU-SL2	$ 0.40	2.50%
900+ GB (price per GB)	TCSPU-SL3	$ 0.30	2.50%
RAM (GB) for TCSPU-P Product	TCSPU-P-RAM	Subject To Configuration	2.50%
Data Center Bandwidth Overage (per GB)	TCSPU-BWO	$ 0.15	2.50%
Product: **Total Cloud Storage Solutions - Private Category**	**Manufacturer Part Number**	**MSRP COST EACH/Per Unit**	**DIR Discount % off MSRP**

All TotalCloud Storage - Private (TCSPV): TotalCloud Storage (Private) Categories include the following components:Storage Server configuration based on size category,Dedicated VLAN, Private Network Routing, Dedicated IP gateway, 500GB Metered bandwidth, Private Network Firewall, 24X7 Private Network & Firewall Monitoring, Dedicated ips/ids, MPLS/VPN Termination, 3-Tier Fiber Channel SAN, 500GB Storage, Daily Snapshot, 7-Day Retention, 1 Virtual IP (VIP), 1 IPv4 Public (NAT) IP per Environment, 30 IPv4 Private lps per Environment, 24x7 Monitoring of all Infrastructure.			
Category TCSPV Small includes: 2 vCPUs, 2GB RAM, 100GB Storage; OS Level Security: Symantec AV, Monitoring: 24x7 up/down, CPU, Memory and I/O, Backups; Management: OS Updates, Storage Server Configuration, Performance Tuning (Base Price)	TCSPV-S	$ 148.00	3.00%
Category TCSPV Medium: 4 vCPUs, 4GB RAM, 100GB Storage; OS Level Security: Symantec AV, Monitoring: 24x7 up/down, CPU, Memory and I/O, Backups; Management: OS Updates, Storage Server Configuration, Performance Tuning (Base Price)	TCSPV-M	$ 248.00	3.00%
Category TCSPV Large: 8 vCPUs, 16GB RAM, 100GB Storage; OS Level Security: Symantec AV, Monitoring: 24x7 up/down, CPU, Memory and I/O, Backups; Management: OS Updates, Storage Server Configuration, Performance Tuning (Base Price)	TCSPV-L	$ 698.00	3.00%
Category TCSPV X-Large: 16 vCPUs, 32GB RAM; OS Level Security: Symantec AV, Monitoring: 24x7 up/down, CPU, Memory and I/O, Backups; Management: OS Updates, Storage Server Configuration, Performance Tuning	TCSPV-XL	$ 1,298.00	3.00%
Category TCSPV Performance: 2 CPUs with 6 Cores each, OS Level Security: Symantec AV, Monitoring: 24x7 up/down, CPU, Memory and I/O, Backups; Management: OS Updates, Storage Server Configuration, Performance Tuning	TCSPV-P	Subject To Configuration	3.00%
TCSPV Additional Storage Volume Categories (Total Storage must be made up of TCSPV-SL1 + TCSPV-SL2 +TCSPV-SL3)			
1GB - 500GB (price per GB)	TCSPV-SL1	$ 0.40	3.00%
501+ GB (price per GB)	TCSPV-SL3	$ 0.30	3.00%
RAM (GB) for TCSPV-P Product	TCSPV-P-RAM	Subject To Configuration	3.00%
Data Center Bandwidth Overage (per GB)	TCSPV-BWO	$ 0.15	3.00%

Product: **Managed Cloud Storage Category**	**Manufacturer Part Number**	**MSRP COST EACH/Per Unit**	**DIR Discount % off MSRP**
Managed Cloud Storage Server (MCSS): Managed Cloud Storage Server include the following components:Physical Storage Server with Windows Standard 2008 or 2012 O/S and configuration based on size category,1 Public VLAN, Public Network Routing, 250GB Metered Bandwidth, Common IPS/IDS, 3 Tier Fiber Channel SAN,Daily Snapshot, 7-Day Retention, 1 IPv4 Public IP per Server, 24x7 Monitoring of all Common Infrastructure.			
Category MCSS High Storage includes: 1 CPU with 6 Cores, 8GB RAM	MCSS-HS	$ 379.00	4.00%
Category MCSS Small: 2 CPU with 4 Cores each, 8GB RAM	MCSS-S	$ 429.00	4.00%
Category MCSS Smart Storage: 2 CPU with 6 Cores each, 8GB RAM	MCSS-SS	$ 479.00	4.00%
Category MCSS Performance 2 CPU with 6 Cores each, 8GB RAM	MCSS-P	$ 519.00	4.00%
Category MCSS Ultra: 2 CPU with 8 Cores each, 16GB RAM	MCSS-UL	$ 1,159.00	4.00%
Data Center Bandwidth Overage (per GB)	MCSS-BWO	$ 0.15	4.00%
SERVICE Category	**Manufacturer Part Number**	**MSRP COST EACH/Per Unit**	**DIR Discount % off MSRP**
Cbeyond Cloud Services:			
Total Cloud Storage Solutions			
TotalCloud Server Storage Setup Fee - Public (Multi-Year Discount Does Not Apply)	SVC-Public-Setup	$ 100.00	0.00%
TotalCloud Server Storage Setup Fee - Private (Multi-Year Discount Does Not Apply)	SVC-Private-Setup	$ 200.00	0.00%
Managed Cloud Storage Solutions			
Remote Migration Services (Multi-Year Discount Does Not Apply)			
4 Hours	SVC-RM4	$ 250.00	0.00%
6 Hours	SVCRM6	$ 400.00	0.00%
Cbeyond Cloud Products (MSRP is $/Month)			
OPTIONAL ITEMS **Total Cloud Storage Solutions**	**Manufacturer Part Number**	**MSRP COST EACH/Per Unit**	**DIR Discount % off MSRP**
TCSPU Storage Server Features:			
Additional Public IP Address	TCSPU-SSF-PIPA	$ 1.00	2.50%
Load Balancing (per VIP)	TCSPU-SSF-LB	$ 25.00	2.50%
Shared Firewall Service with SSL VPN	TCSPU-SSF-SFS	$ 35.00	2.50%
TCSPV Storage Server Features:			2.50%
Additional Public IP Address	TCSPV-SSF-PIPA	$ 1.00	2.50%
Additional Dedicated VLAN	TCSPV-SSF-DVLAN	$ 49.00	2.50%
VLAN Private IP Addresses: Total must be made up of TCSPV-SSF-VLAN62 + ..VLAN124 + ..VLAN254			
62 Usable	TCSPV-SSF-VLAN62	$ 10.00	2.50%
124 Usable	TCSPV-SSF-VLAN124	$ 15.00	2.50%
254 Usable	TCSPV-SSF-VLAN254	$ 20.00	2.50%
Load Balancing (per VIP)	TCSPV-SSF-LB	$ 25.00	2.50%
OPTIONAL ITEMS **Total Cloud Storage Solutions**	**Manufacturer Part Number**	**MSRP COST EACH/Per Unit**	**DIR Discount % off MSRP**
Operating System:			
Windows Enterprise 2008 O/S Support	TCOS-W2008	$ 10.00	2.50%

	Manufacturer Part Number	MSRP COST EACH/Per Unit	DIR Discount % off MSRP
Additional vCPU Options: Total must be made up of TCOS-VCPU8 + TCOS-VCPU15 + TCOS-VCPUMX			
vCPU 1-8 (less bundled vCPU)	TCOS-VCPU8	$ 20.00	2.50%
vCPU 9-15 (less bundled vCPU)	TCOS-VCPU15	$ 15.00	2.50%
vCPU 16+ (less bundled vCPU)	TCOS-VCPUMX	$ 10.00	2.50%
Upgrade of vCPU to Dedicated vCPU	TCOS-V2CPU	$ 25.00	2.50%
Additional RAM in GB Options: Total must be made up of TCOS-RAM16 + TCOS-RAM31 + TCOS-RAMMX			
RAM 1-16 (less bundled RAM, MSRP/GB)	TCOS-RAM16	$ 70.00	2.50%
RAM 17-31 (less bundled RAM, MSRP/GB)	TCOS-RAM31	$ 60.00	2.50%
RAM 32+ (less bundled RAM, MSRP/GB)	TCOS-RAMMX	$ 50.00	2.50%
Backup:			
14 Day Retention	TCBKP-14	$ 50.00	2.50%
28 Day Retention	TCBKP-28	$ 75.00	2.50%
OPTIONAL ITEMS **Managed Cloud Storage Solutions**	**Manufacturer Part Number**	**MSRP COST EACH/Per Unit**	**DIR Discount % off MSRP**
Operating System:			
Windows Enterprise 2008 O/S Support	MCOS-W2008	$ 50.00	2.50%
Windows Data Center O/S Support	MCOS-WDC	$ 100.00	2.50%
Backup:			
7 Day Onsite	MCBKP-14	$ 99.00	2.50%
14 Day Onsite	MCBKP-28	$ 149.00	2.50%
Additional Public IP Address	MC-PIPA	$ 1.00	2.50%
Load Balancing Per Physical IP	MC-LB	$ 100.00	2.50%
Juniper Networks (VPN/Firewall) - Supports up to 4 Servers			
8,000 Sessions	MC-JN8	$ 120.00	2.50%
16,000 Sessions	MC-JN16	$ 150.00	2.50%
16,000 Sessions & High Availability	MC-JN16HA	$ 220.00	2.50%
RAM (GB) for MCSS-P Product	MCSS-RAM	Subject To Configuration	2.50%
MCSS Storage Volume Selection:			
1TB SATA Drive at 7.2k	MCSS-D1	Subject To Configuration	2.50%
300GB SAS Drive at 10k	MCSS-D2	Subject To Configuration	2.50%
600GB SAS Drive at 10k	MCSS-D3	Subject To Configuration	2.50%
300GB SAS Drive at 15k	MCSS-D4	Subject To Configuration	2.50%

<table>
<tr><td colspan="4" align="center">

SGI
PRODUCT CATEGORY

</td></tr>
</table>

Product: Raid Storage Bundles Category	Manufacturer Part Number	MSRP COST EACH/Per Unit	DIR Customer Discount % off MSRP
Raid Storage - SGI IS5100 - 12 bay enclosure, (12) 2TB NL-SAS 7.2K drives, ISSM 11.10 for Linux, includes rail kits and SAS cables, FullCare 3-year Extended Warranty, RAID implementation, and on-site Installation	5112-04-S4-BUN1	$ 22,937.00	23.17%
Raid Storage - SGI IS5100 - 24 bay enclosure, (24) 1TB SAS 7.2K drives, ISSM 11.10 for Linux, includes rail kits and SAS cables, FullCare 3-year Extended Warranty, RAID implementation, and on-site Installation	5124-04-S4-BUN1	$ 31,224.00	23.17%
Raid Storage - SGI IS5100 - 60 bay enclosure, (60) 4TB SAS 7.2K drives, ISSM 11.10 for Linux, includes rail kits and SAS cables, FullCare 3-year Extended Warranty, RAID implementation, and on-site Installation	5160-04-S4-BUN1	$ 86,283.00	23.17%
Raid Storage - SGI IS5600 - 60 bay enclosure, (60) 4TB SAS 7.2K drives, 8 SAS host ports, ISSM 10.86 for Linux, includes rail kits and SAS cables, FullCare 3-year Extended Warranty, RAID implementation, and on-site Installation	5660-24-S8-BUN1	$ 147,745.00	23.17%
Raid Storage - SGI IS5600 - 60 bay enclosure, (60) 4TB SAS 7.2K drives, 16 FC host ports, ISSM 11.10 for Linux, includes rail kits and SAS cables, FullCare 3-year Extended Warranty, RAID implementation, and on-site Installation	5660-24-FC8-BUN1	$ 147,753.00	23.17%
Raid Storage - SGI IS5600 Flash Array - 24 bay enclosure, (12) 1.2TB SAS 10K drives, (12) 200GB SSD Drives, 8 FC host ports, ISSM 11.10 for Linux, includes rail kits and SAS cables, SSD Feature Key, FullCare 3-year Extended Warranty, RAID implementation, and on-site Installation	5624-24-FC8-F-BUN1	$ 135,702.00	23.17%
Product: OmniStore Object Storage Bundles Category	**Manufacturer Part Number**	**MSRP COST EACH/Per Unit**	**DIR Discount % off MSRP**
OmniStore Object Storage - Object Ring Bundle includes (3) split servers, (192) 4TB SAS drives, Supervisor node, 24-port 10GBE network switch, cables, air cooled rack, Object Store software, FullCare 3-year Extended Warranty, rail kits, factory build and test	OMNISTORE-ORING-BUN1	$ 591,212.00	24.00%
OmniStore Object Storage - Object Ring Bundle includes (6) MIS servers, (384) 4TB SAS drives, Supervisor node, 24-port 10GBE network switch, cables, air cooled rack, Object Store software, FullCare 3-year Extended Warranty, rail kits, factory build and test	OMNISTORE-ORING-BUN2	$ 1,013,966.00	24.00%

Products: Infinite Storage Gateway Bundles Category	Manufacturer Part Number	MSRP COST EACH/Per Unit	DIR Discount % off MSRP

	Manufacturer Part Number	MSRP COST EACH/Per Unit	DIR Discount % off MSRP
Infinite Storage Gateway - Archive bundle includes MIS chassis, single full-width server, (34) 4TB 7.2K SAS drives, (6) 2TB 7.2K SAS drives, Quick Start Implementation, RHEL6 OS, Gateway software and 1PB migration license, rail kits	ISG-40-BUN1	$ 169,048.00	25.06%
Infinite Storage Gateway - Archive bundle includes MIS chassis, single full-width server, (34) 4TB 7.2K SAS drives, (6) 2TB 7.2K SAS drives, Quick Start Implementation, RHEL6 OS, Gateway software and 1PB migration license, rail kits	ISG-40-BUN2	$ 235,673.00	25.06%
Products: SGI NAS Bundles Category	**Manufacturer Part Number**	**MSRP COST EACH/Per Unit**	**DIR Discount % off MSRP**
SGI NAS - IS3112 Headnode server, 10GBE connectivity, MIS chassis with (4) 200GB SSD drives and (32) 2TB 7.2K SAS drives, NAS software and base license to manage up to 64TB of storage, internal cables, FullCare 3-year Extended Warranty, on-site hardware implementation, rail kits	NAS-1.5-BAL-BUN1	$ 92,404.00	25.35%
SGI NAS - IS3112 Headnode server, 10GBE connectivity, MIS chassis with (4) 200GB SSD drives and (80) 2TB 7.2K SAS drives, NAS software and base license to manage up to 150TB of storage, internal cables, FullCare 3-year Extended Warranty, on-site hardware implementation, rail kits	NAS-1.5-BAL-BUN2	$ 146,474.00	25.35%
Services: SERVICE Category	**Manufacturer Part Number**	**MSRP COST EACH/Per Unit**	**DIR Discount % off MSRP**
		$ -	
FullCare 3-Years - SGI IS5100	IS-D200-E24-E-U	$ 360.00	10.00%
FullCare 3-Years - SGI IS5100	IS-D200-E60-E-U	$ 360.00	10.00%
FullCare 3-Years - SGI IS5100	IS-D800-E24-E-U	$ 1,123.00	10.00%
FullCare 3-Years - SGI IS5100	IS-D800-E60-E-U	$ 1,123.00	10.00%
FullCare 3-Years - SGI IS5100	SC5-ISSM-11	$ 570.00	10.00%
FullCare 3-Years - SGI IS5100	SC7-ISSM-11	$ 570.00	10.00%
FullCare 3-Years - SGI IS5100	SP12093	$ 540.00	10.00%
FullCare 3-Years - SGI IS5100	SP12094	$ 540.00	10.00%
FullCare 3-Years - SGI IS5100	SP12095	$ 540.00	10.00%
FullCare 3-Years - SGI IS5100	SR5-ISSM-5100-CAM	$ 1,151.00	10.00%
FullCare 3-Years - SGI IS5100	SR5-ISSM-5100-RVM	$ 1,151.00	10.00%
FullCare 3-Years - SGI IS5100	SR5-ISSM-5100-SCG	$ 485.00	10.00%
FullCare 3-Years - SGI IS5100	SR5-ISSM-5100-SSC	$ 226.00	10.00%
FullCare 3-Years - SGI IS5100	SR5-ISSM-5100-THN	$ 293.00	10.00%
FullCare 3-Years - SGI IS5100	SR5-ISSM-5100-VCOPY	$ 338.00	10.00%
FullCare 3-Years - SGI IS5600	IS-D200-E24-E-U	$ 360.00	10.00%
FullCare 3-Years - SGI IS5600	IS-D200-E60-E-U	$ 360.00	10.00%
FullCare 3-Years - SGI IS5600	IS-D800-E24-E-U	$ 1,123.00	10.00%
FullCare 3-Years - SGI IS5600	IS-D800-E60-E-U	$ 1,123.00	10.00%
FullCare 3-Years - SGI IS5600	SC5-ISSM-11	$ 570.00	10.00%
FullCare 3-Years - SGI IS5600	SC7-ISSM-11	$ 570.00	10.00%
FullCare 3-Years - SGI IS5600	SP12093	$ 540.00	10.00%
Services: SERVICE Category	**Manufacturer Part Number**	**MSRP COST EACH/Per Unit**	**DIR Discount % off MSRP**
FullCare 3-Years - SGI IS5600	SP12094	$ 540.00	10.00%
FullCare 3-Years - SGI IS5600	SP12095	$ 540.00	10.00%

FullCare 3-Years - SGI IS5600	SR5-ISSM-5600-CAM	$ 12,960.00	10.00%
FullCare 3-Years - SGI IS5600	SR5-ISSM-5600-RVM	$ 12,960.00	10.00%
FullCare 3-Years - SGI IS5600	SR5-ISSM-5600-SCG	$ 3,900.00	10.00%
FullCare 3-Years - SGI IS5600	SR5-ISSM-5600-THN	$ 1,770.00	10.00%
FullCare 3-Years - SGI IS5600	SR5-ISSM-5600-VCOPY	$ 1,590.00	10.00%
FullCare 3-Years - SGI NAS	2224-NX-BASE	$ 1,793.00	10.00%
FullCare 3-Years - SGI NAS	CH-NX-S3112-RP2	$ 752.00	10.00%
FullCare 3-Years - SGI NAS	CH-NX-S3124-RP2	$ 752.00	10.00%
FullCare 3-Years - SGI NAS	MP-NX-I-E5-2620	$ 202.00	10.00%
FullCare 3-Years - SGI NAS	S9G-NX-CS-JBOD-4U	$ 7,409.00	10.00%
FullCare 3-Years - SGI NAS	S9G-NX-S2-200G-ST	$ 432.00	10.00%
FullCare 3-Years - SGI NAS	SD-NX-S2-200G-ST	$ 432.00	10.00%
FullCare 3-Years - SGI NAS	SD-NX-S3-8G-ST	$ 562.00	10.00%
FullCare 3-Years - SGI NAS	SD-NX-SA325-160-INX	$ 89.00	10.00%
FullCare 3-Years - SGI NAS	SD-NX-SS625-100ST2	$ 354.00	10.00%
FullCare 3-Years - SGI NAS	SR5-S9D-NAS-1024TB	$ 81,983.00	10.00%
FullCare 3-Years - SGI NAS	SR5-S9D-NAS-122TB	$ 11,731.00	10.00%
FullCare 3-Years - SGI NAS	SR5-S9D-NAS-12TB	$ 1,918.00	10.00%
FullCare 3-Years - SGI NAS	SR5-S9D-NAS-130TB	$ 11,731.00	10.00%
FullCare 3-Years - SGI NAS	SR5-S9D-NAS-132TB	$ 11,912.00	10.00%
FullCare 3-Years - SGI NAS	SR5-S9D-NAS-182TB	$ 16,424.00	10.00%
FullCare 3-Years - SGI NAS	SR5-S9D-NAS-194TB	$ 17,507.00	10.00%
FullCare 3-Years - SGI NAS	SR5-S9D-NAS-198TB	$ 17,868.00	10.00%
FullCare 3-Years - SGI NAS	SR5-S9D-NAS-20TB	$ 2,211.00	10.00%
FullCare 3-Years - SGI NAS	SR5-S9D-NAS-22TB	$ 2,414.00	10.00%
FullCare 3-Years - SGI NAS	SR5-S9D-NAS-243TB	$ 21,928.00	10.00%
FullCare 3-Years - SGI NAS	SR5-S9D-NAS-24TB	$ 2,640.00	10.00%
FullCare 3-Years - SGI NAS	SR5-S9D-NAS-38TB	$ 3,768.00	10.00%
FullCare 3-Years - SGI NAS	SR5-S9D-NAS-396TB	$ 33,614.00	10.00%
FullCare 3-Years - SGI NAS	SR5-S9D-NAS-42TB	$ 4,174.00	10.00%
FullCare 3-Years - SGI NAS	SR5-S9D-NAS-512TB	$ 42,187.00	10.00%
FullCare 3-Years - SGI NAS	SR5-S9D-NAS-56TB	$ 5,572.00	10.00%
FullCare 3-Years - SGI NAS	SR5-S9D-NAS-60TB	$ 5,956.00	10.00%
FullCare 3-Years - SGI NAS	SR5-S9D-NAS-62TB	$ 6,159.00	10.00%
FullCare 3-Years - SGI NAS	SR5-S9D-NAS-66TB	$ 6,339.00	10.00%
FullCare 3-Years - SGI NAS	SR5-S9D-NAS-72TB	$ 6,926.00	10.00%
FullCare 3-Years - SGI NAS	SR5-S9D-NAS-8TB	$ 1,286.00	10.00%
FullCare 3-Years - SGI NAS	SR5-S9D-NAS-FC	$ 880.00	10.00%
FullCare 3-Years - SGI NAS	SR5-S9D-NAS-HA	$ 2,233.00	10.00%
FullCare 3-Years - SGI NAS	SR5-S9D-NAS-NC	$ 2,279.00	10.00%
FullCare 3-Years - SGI NAS	SR5-S9D-NAS-VM	$ 880.00	10.00%

Services: Technical Services Category	Manufacturer Part Number	MSRP COST EACH/Per Unit	DIR Discount % off MSRP
Technical Services Implementation Services for DMF	PF-DMFD2D-LG	$ 13,225.00	10.00%

Technical Services Implementation Services for DMF	PF-DMFD2D-MED	$ 9,775.00	10.00%
Technical Services Implementation Services for DMF	PF-DMFD2D-SML	$ 7,475.00	10.00%
Technical Services Implementation Services for DMF	PF-DMFD2T-LG	$ 15,525.00	10.00%
Technical Services Implementation Services for DMF	PF-DMFD2T-MED	$ 10,925.00	10.00%
Technical Services Implementation Services for DMF	PF-DMFD2T-SML	$ 8,625.00	10.00%
Technical Services Implementation Services for DMF	PF-DMFHA-OPTION	$ 3,600.00	10.00%
Technical Services Implementation Services for DMF	PF-DMFHP-LG	$ 22,425.00	10.00%
Technical Services Implementation Services for DMF	PF-DMFHP-MED	$ 12,075.00	10.00%
Technical Services Implementation Services for DMF	PF-DMFHP-SML	$ 10,925.00	10.00%
Technical Services Implementation Services for TE/StorHouse	PF-INST-STH	$ 6,000.00	10.00%
Technical Services Implementation Services for TE/StorHouse	PF-QUICKSTART-STH	$ 11,500.00	10.00%
Technical Services Implementation Services for TE/StorHouse	PF-MIGRATION-START	$ 26,118.00	10.00%
Technical Services Implementation Services for Lustre	PF-LUSTRE-IMPL-LG	$ 28,950.00	10.00%
Technical Services Implementation Services for Lustre	PF-LUSTRE-IMPL-SML	$ 10,500.00	10.00%
Services: PCI Options Category	**Manufacturer Part Number**	**MSRP COST EACH/Per Unit**	**DIR Discount % off MSRP**
PCI Options	PCIE-10G-C-RDMA-2P	$ 1,102.00	18.00%
PCI Options	PCIE-10G-OR-RDMA-2P	$ 1,762.00	18.00%
PCI Options	PCIE-10G-RJ45-1P	$ 598.00	18.00%
PCI Options	PCIE-10G-RJ45-2P	$ 756.00	18.00%
PCI Options	PCIE-10G-X520-2P	$ 1,341.00	18.00%
PCI Options	PCIE-10GENET-C-2P	$ 1,006.00	18.00%
PCI Options	PCIE-10GENET-OR-2P	$ 1,475.00	18.00%
PCI Options	PCIE-10GENET-OR-Z	$ 2,150.00	18.00%
PCI Options	PCIE-1G-I-4P-LP	$ 844.00	18.00%
PCI Options	PCIE-CONNX2-1P	$ 805.00	18.00%
PCI Options	PCIE-CONNX2-2P	$ 1,158.00	18.00%
PCI Options	PCIE-CONNX3-1P	$ 1,013.00	18.00%
PCI Options	PCIE-CONNX3-2P	$ 1,586.00	18.00%
PCI Options	PCIE-GENET-C-4P-B	$ 430.00	18.00%
PCI Options	PCIE-GENET-C-4P-I	$ 430.00	18.00%
PCI Options	PCIE-GENET-OR-4P-Z	$ 2,250.00	18.00%
PCI Options	PCIX-GENET-C-2P-Z	$ 350.00	18.00%
PCI Options	PCIX-GENET-OR-2P-Z	$ 600.00	18.00%
PCI Options	BBU-MODULE-09	$ 304.00	18.00%
PCI Options	OPT-EXP-SAS-24I	$ 506.00	18.00%
PCI Options	OPT-EXP-SAS-36I	$ 605.00	18.00%
PCI Options	PCIE-10GENET-C-4P	$ 1,699.00	18.00%
Services: PCI Options Category	**Manufacturer Part Number**	**MSRP COST EACH/Per Unit**	**DIR Discount % off MSRP**
PCI Options	PCIE-10GENET-OR-4P	$ 2,494.00	18.00%
PCI Options	PCIE-CACHEVAULT	$ 471.00	18.00%
PCI Options	PCIE-EXP-SAS-24I	$ 378.00	18.00%
PCI Options	PCIE-FC16-2P-G3	$ 2,649.00	18.00%

PCI Options			
PCI Options	PCIE-RAID-9266-8I	$ 1,256.00	18.00%
PCI Options	PCIE-RAID-9270-8I	$ 1,060.00	18.00%
PCI Options	PCIE-RAID-9271-4I	$ 774.00	18.00%
PCI Options	PCIE-RAID-9271-8I	$ 1,060.00	18.00%
PCI Options	PCIE-RAID-9286-8E	$ 1,402.00	18.00%
PCI Options	PCIE-RAID-CACHECADE	$ 612.00	18.00%
PCI Options	PCIE-SAS-9206-16E	$ 1,118.00	18.00%
PCI Options	PCIE-SAS-9207-4I4E	$ 461.00	18.00%
PCI Options	PCIE-SAS-9207-8E	$ 751.00	18.00%
PCI Options	PCIE-SAS-9207-8I	$ 460.00	18.00%
PCI Options	PCIE-SAS-9217-8I	$ 542.00	18.00%
PCI Options	SD-SA625-120-MC-SM1	$ 660.00	18.00%
PCI Options	SD-SA625-240-MC-SM1	$ 1,047.00	18.00%
PCI Options	SD-SA625-480-MC-SM1	$ 1,854.00	18.00%

Services: Rack and Power Options Category	Manufacturer Part Number	MSRP COST EACH/Per Unit	DIR Discount % off MSRP
Rack and Power Options	DR-PDUMOUNT-EIA	$ 273.00	18.00%
Rack and Power Options	DR-SIDE-PANEL-EXT	$ 692.00	18.00%
Rack and Power Options	P3-PDU-KIT	$ 30.00	18.00%

Services: General Implementation Services Category	Manufacturer Part Number	MSRP COST EACH/Per Unit	DIR Discount % off MSRP
General Implementation Services	IS-AFTERHRS	$ 350.00	10.00%
General Implementation Services	IS-DATA	$ 1,800.00	10.00%
General Implementation Services	IS-DATA-ADDRACK	$ 1,200.00	10.00%
General Implementation Services	IS-DATA-RACK	$ 3,600.00	10.00%
General Implementation Services	IS-DISKUP	$ 900.00	10.00%
General Implementation Services	IS-GATEWAY-INST	$ 1,800.00	10.00%
General Implementation Services	IS-IMPL-ADD	$ 1,800.00	10.00%
General Implementation Services	IS-LNX	$ 3,600.00	10.00%
General Implementation Services	IS-LNX-PERFOP	$ 1,800.00	10.00%
General Implementation Services	IS-RECOVERY-DVD-L	$ 3,150.00	10.00%
General Implementation Services	IS-RECOVERY-DVD-S	$ 2,250.00	10.00%
General Implementation Services	SUP-M-SX6000-3YRW	$ 831.00	10.00%

Services: Installation Services Category	Manufacturer Part Number	MSRP COST EACH/Per Unit	DIR Discount % off MSRP
Installation Services	IS-CLUSTHWINST-ADD	$ 20.00	10.00%
Installation Services	IS-CLUSTHWINST-B	$ 1,800.00	10.00%
Installation Services	IS-DEINSTALL-ADDRK	$ 900.00	10.00%
Installation Services	IS-DEINSTALL-BASE	$ 1,600.00	10.00%
Installation Services	IS-DENSE-STOR	$ 5,900.00	10.00%
Installation Services	IS-DENSE-STOR-UPG	$ 1,800.00	10.00%
Installation Services	IS-HWINST-HIGH	$ 1,200.00	10.00%

Installation Services	IS-HWINST-LOW	$ 400.00	10.00%
Installation Services	IS-HWINST-MID	$ 900.00	10.00%
Installation Services	IS-HWINST-STOR	$ 1,200.00	10.00%
Installation Services	IS-HWINST-STOR-MOD	$ 900.00	10.00%
Installation Services	IS-HWINSTUP-HIGH	$ 750.00	10.00%
Installation Services	IS-QUICKSTART-ISG	$ 4,600.00	10.00%
Installation Services	IS-RACK-INST-ADD	$ 750.00	10.00%
Installation Services	IS-RACK-INST-BASE	$ 1,800.00	10.00%
Installation Services	IS-RDISK-HS-5TO200	$ 17.00	10.00%
Installation Services	IS-RDISK-HS201-500	$ 12.00	10.00%
Installation Services	IS-RDISK-INT500MAX	$ 25.00	10.00%
Installation Services	IS-RDISK-INT5TO200	$ 35.00	10.00%
Installation Services	IS-RDISK-RFIT-BASE	$ 650.00	10.00%
Installation Services	IS-SLT120-INST	$ 7,353.00	10.00%
Installation Services	IS-SLT200-INST	$ 8,824.00	10.00%
Installation Services	IS-SLT380-INST	$ 10,589.00	10.00%
Installation Services	IS-SLT50-INST	$ 3,000.00	10.00%
Installation Services	IS-SLT680-INST	$ 10,589.00	10.00%
Installation Services	IS-SLT950-BASE	$ 15,442.00	10.00%
Installation Services	IS-SLT950-EXP	$ 5,148.00	10.00%
Installation Services	IS-SLT950-EXP-FU	$ 7,000.00	10.00%
Installation Services	PF-SITESURVEY-3P	$ 9,200.00	10.00%
Services: Support Services Category	**Manufacturer Part Number**	**MSRP COST EACH/Per Unit**	**DIR Discount % off MSRP**
Support Services	SUP-QL-12300-3YRW	$ 1,065.00	12.00%

All prices quoted to Customers include shipping of the products to customer site in Texas.
All prices quoted to Customers include DIR's Administrative Fee.